## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

#### **CURRENT REPORT**

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 5, 2015

### HILLENBRAND, INC.

(Exact Name of Registrant as Specified in Charter) Indiana 1-33794 26-1342272 (State or Other Jurisdiction of (Commission File Number) (IRS Employer Identification No.) Incorporation) One Batesville Boulevard Batesville, Indiana 47006 (Address of Principal Executive Office) (Zip Code) Registrant's telephone number, including area code: (812) 934-7500 Not Applicable (Former Name or Former Address, if Changed Since Last Report) Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01 Regulation FD Disclosure.

A copy of presentation slides to be used by Hillenbrand, Inc. (the "Company") in its quarterly conference call on February 5, 2015, is attached as Exhibit 99.1 to this Current Report on Form 8-K. These presentation slides are also available on the Company's website under "Investor Relations" at <a href="https://www.hillenbrand.com">www.hillenbrand.com</a>.

The information furnished pursuant to this Item 7.01, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 ("Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Non-GAAP Financial Measures

In addition to financial measures prepared in accordance with accounting principles generally accepted in the U.S. (GAAP), we also provide non-GAAP operating performance measures. These non-GAAP measures are referred to as "adjusted" and exclude expenses associated with backlog amortization, inventory step-up, business acquisitions and integration, restructuring, and litigation. The related income tax for all of these items is also excluded. This non-GAAP information is provided as a supplement, not as a substitute for, or as superior to, measures of financial performance prepared in accordance with GAAP.

Hillenbrand uses this non-GAAP information internally to make operating decisions and believes it is helpful to investors because it allows more meaningful period-to-period comparisons of ongoing operating results. The information can also be used to perform trend analysis and to better identify operating trends that may otherwise be masked or distorted by the types of items that are excluded. Finally, Hillenbrand believes this information provides a higher degree of transparency.

Item 9.01	Financial S	tatements and Exhibits.		
(d) Exhibit	s			
Exhibit				
Number			Description	
	99.1	Presentation Slides		

#### **Disclosure Regarding Forward-Looking Statements**

Throughout this report, including the Exhibit, we make a number of forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. As the words imply, forward-looking statements are statements about the future, as contrasted with historical information. Our forward-looking statements are based on assumptions and current expectations of future events that we believe are reasonable, but by their very nature they are subject to a wide range of risks. If our assumptions prove inaccurate or unknown risks and uncertainties materialize, actual results could vary materially from Hillenbrand's expectations and projections.

Here is the key point Forward-looking statements are not guarantees of future performance, and our actual results could differ materially from those set forth in any forward-looking statements. Any number of factors, many of which are beyond our control, could cause our performance to differ significantly from what is described in the forward-looking statements. These factors include, but are not limited to: the outcome of any legal proceedings that may be instituted against Hillenbrand, or any companies we may acquire; risks that an acquisition disrupts current operations or poses potential difficulties in employee retention or otherwise affects financial or operating results; the ability to recognize the benefits of an acquisition, including potential synergies and cost savings or the failure of an acquired company to achieve its plans and objectives generally; global market and economic conditions, including those related to the credit markets; volatility of our investment portfolio; adverse foreign currency fluctuations; involvement in claims, lawsuits and governmental proceedings related to operations;

labor disruptions; the dependence of our business units on relationships with several large providers; increased costs or unavailability of raw materials; continued fluctuations in mortality rates and increased cremations; competition from nontraditional sources in the death care industry; cyclical demand for industrial capital goods; and certain tax-related matters. For a more in-depth discussion of these and other factors that could cause actual results to differ from those contained in forward-looking statements, see the discussions under the heading "Risk Factors" in Part II, Item 1A of Hillenbrand's Form 10-Q for the quarter ended December 31, 2014, filed with the Securities and Exchange Commission on February 4, 2015. The company assumes no obligation to update or revise any forward-looking information.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### HILLENBRAND, INC.

DATE: February 5, 2015 BY: /S/ John R. Zerkle

John R. Zerkle Senior Vice President, General Counsel and Secretary



a global diversified industrial company

# Pursuing Growth • Building Value

## First Quarter Financial Results February 5, 2015









# Hillenbrand Participants

- >>>> Joe Raver
  - CEO
- >>>> Kristina Cerniglia
  - CFO
- >>>> Thomas Kehl
  - President Coperion

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# Disclosure regarding forward-looking statements

Forward-Looking Statements and Factors That May Affect Future Results:

Throughout this presentation, we make a number of "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. As the words imply, these are statements about future plans, objectives, beliefs, and expectations that might or might not happen in the future, as contrasted with historical information. Forward-looking statements are based on assumptions that we believe are reasonable, but by their very nature are subject to a wide range of risks.

Accordingly, in this presentation, we may say something like,

"We expect that future revenue associated with the Process Equipment Group will be influenced by order backlog."

That is a forward-looking statement, as indicated by the word "expect" and by the clear meaning of the sentence.

Other words that could indicate we are making forward-looking statements include:

intend	believe	plan	expect	may	goal	would
become	pursue	estimate	will	forecast	continue	could
targeted	encourage	promise	improve	progress	potential	should

This is not an exhaustive list, but is intended to give you an idea of how we try to identify forward-looking statements. The absence of any of these words, however, does not mean that the statement is not forward-looking.

Here is the key point: Forward-looking statements are not guarantees of future performance, and our actual results could differ materially from those set forth in any forward-looking statements. Any number of factors, many of which are beyond our control, could cause our performance to differ significantly from what is described in the forward-looking statements.

For a discussion of factors that could cause actual results to differ from those contained in forward-looking statements, see the discussions under the heading "Risk Factors" in Item 1A of Part I our Form 10-Q for the period ended December 31, 2014, located on our website and filed with the SEC. We assume no obligation to update or revise any forward-looking statements.

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# Hillenbrand's strategy is focused on three key areas

- >>>> Develop Hillenbrand into a world-class global diversified industrial company
- Leverage our strong financial foundation and the Hillenbrand Business System to deliver sustainable profit growth, revenue expansion, and free cash flow
- Reinvest this cash in new growth initiatives, both organic and inorganic, that create shareholder value

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## Q1 Highlights

## >>> Q1 2015 Consolidated Highlights

- Revenue increased 4% to \$401.5 million, or 8% on a constant currency basis, driven by the Process Equipment Group
- Adjusted EPS\* grew 44% to \$0.49 per diluted share

## >>>> PEG Q1 2015 Highlights

- Revenue increased \$14 million to \$256 million, +6%, or +12% on a constant currency basis, versus the prior year
- Adjusted EBITDA\* margin grew 390 bps compared to prior year

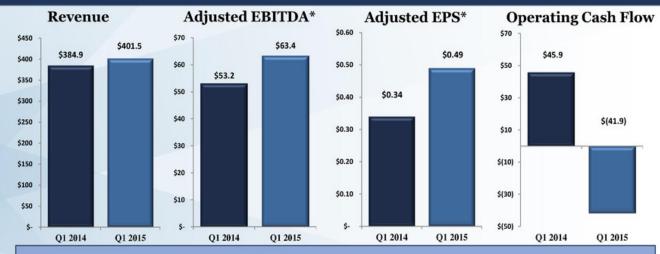
## Batesville Q1 2015 Highlights

- Revenue increased 2% to \$145 million driven by an increase in volume, offset by a lower average selling price
- Adjusted Gross Margin\* was 38.1%, down 110 bps, driven by lower average selling price

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\*See appendix for reconciliation

# Consolidated Financial Performance Q1 2015



## Hillenbrand Consolidated

### Q1 2015 Consolidated Composition:

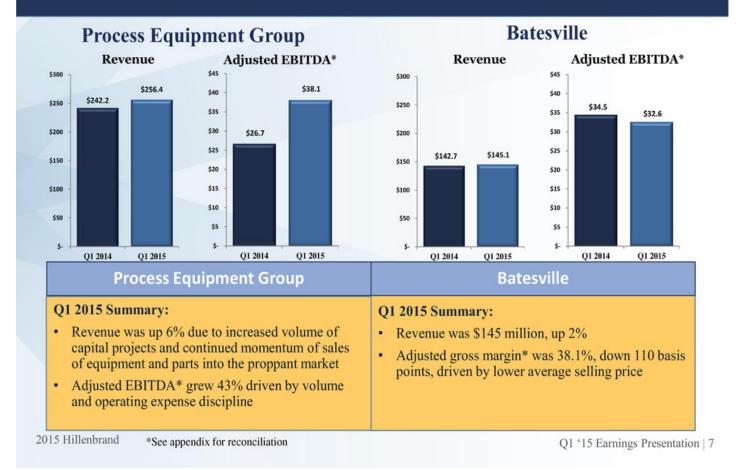
## Q1 2015 Consolidated Summary:

- Revenue grew 4% to 401.5 million, or 8% on a constant currency basis, driven by the Process Equipment Group
- Adjusted EBITDA was \$63 million, an increase of 19%
- Use of operating cash of \$42M in the quarter

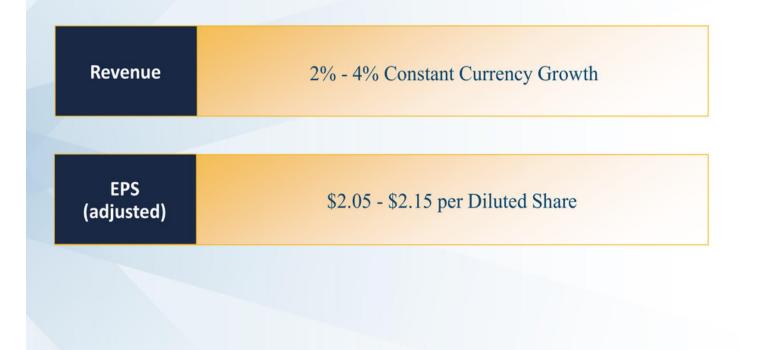
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\*See appendix for reconciliation

# Segment Performance Q1 2015



# Hillenbrand Outlook: FY 2015 Guidance



Q1 '15 Earnings Presentation | 8

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# Hillenbrand >>>>

Q&A

# Replay Information

- >>>> Dial In: (855) 859-2056
- >>>> International: +1 (404) 537-3406
- >>>> Conference ID: 60438544
- >>>> Encore Replay Dates: 2/05/2015 2/19/2015
- Log on to: http://ir.hillenbrandinc.com/investor-relations

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# Appendix

# Q1 FY15 & Q1 FY14 - Adjusted EBITDA to Consolidated Net Income Reconciliation

	Three months ended December 31,			
	201	4 2013		
Adjusted EBITDA:				
Process Equipment Group	\$ 3	8.1 \$ 26.7		
Batesville	3	2.6 34.5		
Corporate	(	(7.3) (8.0)		
Less:				
Interest income	(	0.3) (0.2)		
Interest expense		5.7 6.3		
Income tax expense	1	1.8 9.0		
Depreciation and amortization	1	5.0 14.3		
Business acquisition and integration		0.3 1.9		
Restructuring		0.7 0.3		
Litigation		0.5 -		
Consolidated net income	\$ 2	9.7 \$ 21.6		

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# Q1 FY15 & Q1 FY14 Non-GAAP Operating Performance Measures

	Three months ended December 31,											
	2015				2014							
		GAAP		Adj	A	ljusted		GAAP		Adj	Ad	justed
Cost of goods sold	\$	263.1	\$	(1.2) (a)	\$	261.9	\$	253.9	\$	(0.1) (d)	\$	253.8
Operating expenses		91.2		(1.5) (b)		89.7		94.0		(2.1) (e)		91.9
Income tax expense		11.8		o.8 (c)		12.6		9.0		0.6 (c)		9.6
Net income1		29.5		1.9		31.4		20.3		1.6		21.9
Diluted EPS		0.46		0.03		0.49		0.32		0.02		0.34
Ratios:												
Gross margin		34.5%		0.3%		34.8%		34.0%		0.1%		34.1%
Operating expenses as a % of net revenue		22.7%		(0.4%)		22.3%		24.4%		(0.5%)		23.9%

<sup>1</sup> Net income attributable to Hillenbrand

P = Process Equipment Group; B = Batesville; C = Corporate

- (a) Restructuring (\$1.2 B)
- (b) Restructuring (\$0.3 P, \$0.4 C), business acquisition and integration costs (\$0.1 P, \$0.2 C), litigation costs (\$0.5 B)
- (c) Tax effect of adjustments
- (d) Restructuring (\$0.1 B)
- (e) Business acquisition and integration costs (\$0.7 P, \$1.2 C) and restructuring (\$0.2 P)

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## Hillenbrand Outlook: FY 2015 Guidance

Revenue constant currency growth 2-4%; ADJ EPS \$2.05-\$2.15

