Filed by Hillenbrand, Inc. pursuant to Rule 425 under the Securities Act of 1933 and deemed filed pursuant to Rule 14a-12 under the Securities Exchange Act of 1934

Subject Company: Milacron Holdings Corp. Commission File No.: 001-37458 Date: September 18, 2019



### **Cautionary Statements**

This presentation contains statements, including statements regarding the proposed acquisition of Milacron Holdings Corp. ("Milacron") by Hillenbrand, Inc. ("Hillenbrand") that are forward-looking statements within the meaning of the Private Securities Liligation Reform Act of 1905. Forward-looking statements may include, among other things, statements relating to future sales, earnings, cash flow, results of operations, uses of cash, financings, share repurchases and other measures of financial performance or potential future plans or events, strategies, objectives, expectations, beliefs, prospects, assumptions, projected costs or savings or transactions of Hillenbrand, Milacron or the combined company following Hillenbrand's proposed acquisition of Milacron (the "Proposed Transaction, including estimated synergies, the expected timing of completion of the transaction and other statements that are not strictly historical in nature. In some cases, stocking statements can be identified by the following words: "may," "mill." "countifue," "roginging," "vollows," "continue," "roginging," "vollows," "continue," "roginging," "vollows," "continue," "roginging," "vollows," "continue," "roginging," "vollows," "roginging," "vollows," "roward-looking statements are not guarantees of future performance or events, and actual results or events could differ materially from those set forth in any forward-looking statement due to any number of factors. These factors include, but are not limited to: 2017 Tax Cuts and Jobs Act, exacted by the U.S. government on December 22, 2017, on Hillenbrand's or Milacron's analysis and proceedings that may be instituted against Hillenbrand, Milacron or any companies each may acquire; global market and economic conditions, including those related to the credit and equity markets and international trade related matters, validated and continued fluctuations; involvement in claims, law, seeding in the subject of the anticularity of our respective investment propriets of the anticularity approach

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### **Cautionary Statements**

#### Additional Information and Where to Find It

In connection with the proposed acquisition by Hillenbrand of Milacron (the "Proposed Transaction"), Hillenbrand has filed with the SEC a registration statement on Form S-4 to register the shares of Hillenbrand's common stock to be issued in connection with the Proposed Transaction. The registration statement includes a prospectus of Hillenbrand and a preliminary proxy statement of Milacron (the "proxy statement"), and each party will file other documents regarding the Proposed Transaction with the SEC. The registration statement has not yet become effective and the proxy statement/prospectus included therein is in preliminary form. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT, PROXY STATEMENT/PROSPECTUS, INCLUDING ANY AMENDMENTS OR SUPPLEMENTS TO THOSE DOCUMENTS, AND ANY OTHER RELEVANT DOCUMENTS FILED OR TO BE FILED WITH THE SEC IN CONNECTION WITH THE SEC IN CONNECTION WITH THE SEC IN CONNECTION WITH THE PROPOSED TRANSACTION WHEN THEY BECOME AVAILABLE, BECAUSE THEY DO AND THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION AND THE PARTIES TO THE PROPOSED TRANSACTION. A definitive proxy statement/prospectus will be sent to Milacron's stockholders when it becomes available. Investors and security holders may be obtained free of charge at Hillenbrand, or any the SEC's website or with will be sent or Milacron when it becomes available. The documents filed by Hillenbrand with the SEC may be obtained free of charge for of charge for of charge for of the proposed that will expense in the will be sent to Milacron's website at www.Milacron when it becomes available. The documents filed by Milacron with the SEC may be obtained free of charge for of charge for hillenbrand, inc., One Batesville Boulevard, Batesville, IN 47006, or by telephone at (812) 931-6000. The documents filed by Milacron with the SEC may be obtained free of charge for of the SEC's website at www.sec.gov. These documents may also be obtained free of charge from Milacron by requesting them by mail at Mi

#### Participants in the Solicitation

Hillenbrand, Milacron and their respective directors and executive officers and other members of management and employees may be deemed to be participants in the solicitation of proxies from Milacron's stockholders with respect to the Proposed Transaction. Information about Hillenbrand's directors and executive officers is available in Hillenbrand's Annual Report on Form 10-K for the fiscal year ended September 30, 2018 filed with the SEC on November 13, 2018 and its definitive proxy statement for the 2019 annual meeting of shareholders filed with the SEC on January 2, 2019. Information concerning the ownership of Milacron's Securities by Milacron's directors and executive officers is included in their SEC filings on Forms 3, 4 and 5, and additional information regarding the names, affiliations and interests of such individuals is available in Milacron's Annual Report on Form 10-K for the fiscal year ended December 31, 2018 filled with the SEC on February 28, 2019 and its definitive proxy statement for the 2019 annual meeting of shareholders filed with the SEC on March 15, 2019. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, are or will be contained in the registration statement, the proxy statement/prospectus and other relevant materials filed or to be filed with the SEC regarding the Proposed Transaction. Stockholders, potential investors and other readers should read the proxy statement/prospectus carefully before making any voting or investment decisions. You may obtain free copies of these documents from Hillenbrand or Milacron's and other readers should read the proxy statement/prospectus carefully before making any voting or investment decisions. You may obtain free copies of these documents from Hillenbrand or Milacron's and other readers should read the proxy statement/prospectus carefully before making any voting or investment decisions.

#### No Offer or Solicitation

This presentation shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the U.S. Securities Act of 1933, as amended, or pursuant to another available exemption.

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### **Key Messages**

- Significant strides transforming Hillenbrand into a global diversified industrial company
- Market leadership driven by highly-engineered products with core technologies differentiated by applications expertise
- The Hillenbrand Operating Model (HOM) is a competitive differentiator; historically focused on margin expansion and now adding tools to drive profitable growth
- Focused on building platforms to develop scale and enhance leadership positions to drive profitable growth; integrating Milacron is a key priority
- Strong free cash flow with focus on rapidly paying down debt post-Milacron acquisition; temporarily lowering priority of M&A and share repurchases
- Passionate leadership team driving transformation with runway for significant shareholder value creation







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## Company Overview & Strategy

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### Hillenbrand at a Glance

Global
Diversified
Industrial that
Engineers,
Manufactures,
and Sells
Products and
Services into
a Variety of
End Markets

REVENUE ADJUSTED EBITDA MARGIN¹
\$1.8B 16.6%

MARKET CAP

\$2.0B

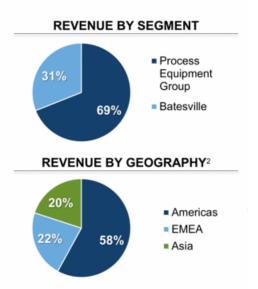
40

**DIVIDEND YIELD** 

2.7%

LOCATIONS<sup>3</sup> EMPLOYEES

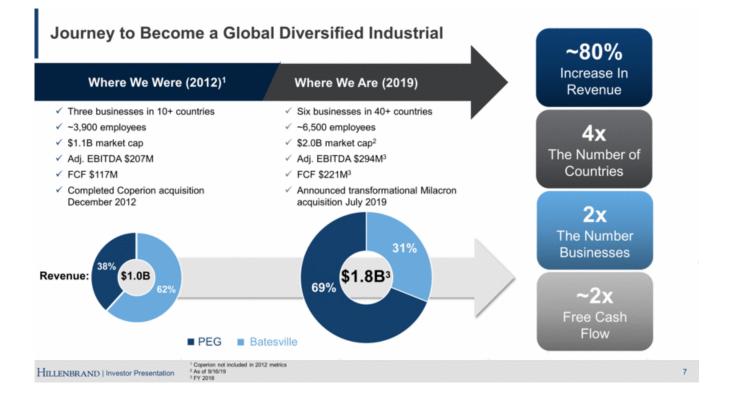
~6,500



\*Market Cap and Dividend Yield as of 9/16/19; all other data as of 9/30/18

HILLENBRAND | Investor Presentation Adjusted EBITDA Margin is a Non-GAAP measure. See appendix for reconcilitation. Company estimate. Includes headquarters, significant manufacturing and sales & technical locations.

e



### Hillenbrand Profitable Growth Strategy

Strengthen & Build Platforms Organically and Through M&A

Build Scalable Foundation Utilizing Hillenbrand Operating Model (HOM) Leverage Batesville for Cash

Effectively Deploy Strong Free Cash Flow

**Passionate Management Team Executing Strategy for Sustained Profitable Growth** 

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### Hillenbrand Operating Model: A Competitive Advantage

Consistent and Repeatable
Framework Designed to Produce
Efficient Processes and Drive
Profitable Growth and Superior Value



**UNDERSTAND THE BUSINESS** 



FOCUS ON THE CRITICAL FEW



**GROW: GET BIGGER AND BETTER** 



Have Realized Benefits but Significant Opportunity Ahead of Us

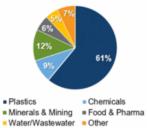
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## **Process Equipment Group**

### Process Equipment Group at a Glance





### REVENUE BY GEOGRAPHY<sup>1</sup>



■ Americas ■ EMEA ■ Asia

### PERFORMANCE (\$M)



### ORDER BACKLOG (\$M)



### **HOM Drives Strong Profit Margin and Free Cash Flow**

<sup>1</sup> Based on FY 2018 sales and Company estimates <sup>2</sup> Adjusted EBITDA Margin is a Non-GAAP measure. See appendix for reconciliation.

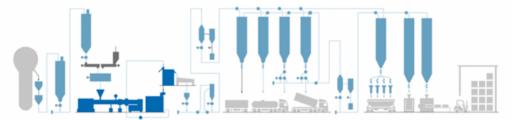
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## Diverse Brands with Significant Scale in Plastics

	coperion	ROTEX	Red Valve	TERRĄSOURCE
PRODUCT PORTFOLIO	Products: Compounders and extruders Material handling equipment Feeders, components, and system solutions Parts & service	Separation Products:     Screening equipment     Sizing equipment     Parts & service	Flow Control Products:  Pumping solutions Highly-engineered valves Parts & service	Size Reduction Products:  Crushers  Material handling equipment  Parts & service
END MARKETS	Polyolefins Engineered Plastics Chemicals Processed Food & Pharma	Minerals & Fertilizers     Food & Agriculture     Proppants	Municipal Water and Wastewater     Industrial Water and Wastewater	Coal Power & Mining     Forest Products     Steel
PORTION OF PEG REVENUE <sup>1</sup>				

HILLENBRAND | Investor Presentation 1 Based on FY 2018 sales.

### **Individual Components to Integrated Systems in Plastics**



## **EQUIPMENT & COMPONENTS**

- Feeding equipment and components for large and small systems
  - Feeders
  - Highly-engineered valves
  - Pneumatic conveying subsystems

## COMPOUNDING & EXTRUSION SYSTEMS

- Highly-engineered conversion systems used in high volume polyolefin production (polyethylene and polypropylene)
- Smaller conversion systems for engineered plastics, PVC, and chemicals

### MATERIALS HANDLING

- Large engineered pneumatic material handling systems mainly for the polyolefin industry
- Turnkey Solutions Coperion engineers all key equipment and processes for a turnkey plant

Value-Added Services Include: Maintenance, Parts, Modernization, and Field Service

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### **PEG Strategy**

Strengthen Leadership Positions and Build Targeted Platforms

- · Leverage core technologies and applications expertise to further penetrate current markets
- Grow platforms to critical mass in plastics & chemicals, food & pharma, separation, and flow control to achieve benefits of market leadership and scale
- Enter attractive new markets and near adjacencies with large addressable opportunities
- · Leverage global footprint to expand customer base and win in new markets

Drive Innovation and New Product Development

- · Provide innovative product and service solutions to solve customers' challenges
- · Extend applications expertise to win in adjacent markets with high growth potential
- · Develop new products driven by voice of customer input and changing needs
- Provide value-added end-to-end solutions from individual components to integrated systems

Leverage HOM to Drive Margin Expansion and Profitable Growth

- · Apply HOM tools, including voice of customer and segmentation, for profitable growth
- · Drive best-in-class lead times to grow share in aftermarket parts & service business
- Implement strategic supplier relationships to improve cost and quality
- · Enhance productivity through process standardization

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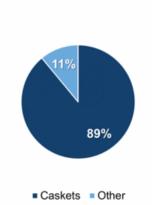


## **Batesville**

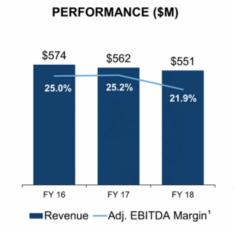
### Batesville at a Glance



Customers	Licensed funeral directors
Geography	U.S. & Canada
Employees	3,000+
Sales Channel	~200 sales professionals selling direct to funeral homes
Manufacturing Operations	4 world-class, award-winning operations
Distribution Network	Rapid, reliable delivery through ~90 service centers



**REVENUE BY PRODUCT** 



### **Leadership Drives Strong Profit Margins and Free Cash Flow**

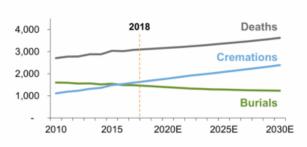
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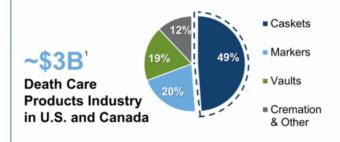
<sup>&</sup>lt;sup>1</sup> Adjusted EBITDA Margin is a Non-GAAP measure. See appendix for reconciliation.

### Sizable Market Impacted by Changing Consumer Preferences









- · Demand for caskets driven by long-term, predictable demographics, and consumer trends
- · Consumer spending on caskets has not kept pace with inflation, resulting in annual mix decline
- · Addressing industry challenges using HOM to guide our investments in new products and solutions

Source: CDC, Cremation Association of North America, NFDA, and Company estimate

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### Batesville Strategy

#### Strengthen Leadership Position in Death Care

- Leverage HOM to provide comprehensive offering and customized solutions
- · Introduce new products in response to consumer trends
- · Create personalization options aligned with consumer preferences
- · Leverage technology connectivity to enhance consumer experience and create efficiencies

#### Optimize Business Structure to Drive Profitability and Cash Flow

- · Drive supply chain and SG&A productivity through continued application of HOM
- Implement supply chain financing to improve working capital and leverage lean to drive inventory efficiencies
- · Enhance logistics capabilities by further incorporating mobile technologies

#### Continuing to Strengthen and Develop Talent

- Recruit and develop leaders skilled in HOM tools to drive breakthrough thinking
- · Develop next generation sales leaders to drive performance and strengthen relationships
- · Expand digital marketing expertise and further develop strategic relationships

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# **Acquisition of Milacron**

### Acquisition of Milacron Provides Compelling Strategic and Financial Benefits



A pivotal step in Hillenbrand's vision to become a worldclass global diversified industrial company

- Enhances Growth Opportunities with Leading Brands and New Technologies
- Adds Complementary Businesses; Increases Scale and Diversification
- Creates and Drives Efficiencies with Significant Cost Synergies
- Delivers Strong Financial Benefits Including Significant Recurring Revenue, EPS and Margin Accretion

A Transformative Deal to Create Meaningful Shareholder Value

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### Milacron Transaction Aligns with Strategic Focus and M&A Criteria

Strengthen & Build Platforms Organically and Through M&A

Leverage Batesville for Cash Building Leadership Positions in Core Markets and Adjacencies

Build Scalable Foundation Utilizing Hillenbrand Operating Model (HOM)

Effectively Deploy Strong Free Cash Flow







\$38B

**Delivering on Strategy Outlined at December 2017 Investor Day** 

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### Macro Trends Support Long-Term Sustained Growth for Durable Plastics

#### **Secular Trends**

- Demand for products driven by strong secular trends, including a growing middle class
- Automotive increased use of light-weight plastics to improve fuel efficiency
- Packaging in emerging markets to improve food shelf life, freshness, and safety
- Medical applications focus on safety, improved drug and therapy delivery, as well as durability
- Construction ongoing shift to plastics that are more durable, lightweight and require little maintenance
- Increased desire for Eco-friendly innovations in the use of plastics and base materials

## **Diverse, Long-Term Drivers**



#### Electronics Superior quality, shorter product lifecycles, and design

flexibility

**Consumer Goods** Shortened product

multi-material

products, design flexibility

Vehicle light-weighting lifecycles, innovation in

Automotive

Packaging Increased freshness, extended shelf life, and product visibility



**Eco-friendly** Bio Resin and recycled materials



Medical Conversion to plastic for safety and disposability



Construction Shift to plastics for durability, light weight and low maintenance

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### Milacron Businesses at a Glance<sup>1</sup>



#### **MELT DELIVERY & CONTROL SYSTEMS**

- · Highly engineered proprietary IP
- · Global manufacturing footprint

	Industrial Machinery / Custom Molders / Other	32%
\$452M	Automotive	23%
2018 Revenue	Consumer	18%
29% Adj. EBITDA	Packaging	11%
Margin <sup>2</sup>	Electronics	9%
	Medical	7%











\* 2018 financial metrics excluding Blow Molding business.
<sup>2</sup> Adjusted EBITDA is a Non-GAAP measure. See appendix for reconciliation.

### ADVANCED PLASTICS PROCESSING TECHNOLOGIES

- · Integrated service lifecycle model driving aftermarket growth
- Largest field service technician network in the plastics industry

	Industrial Machinery / Custom Molders / Other	31%
\$584M	Construction	16%
2018 Revenue	Automotive	15%
14%	Packaging	14%
Adj. EBITDA Margin <sup>2</sup>	Consumer	13%
	Electronics	8%
11 - 17 had	Medical	3%











#### **FLUID TECHNOLOGIES**

· Established industry leader with technologies essential to improving manufacturing operations

\$129M	
2018 Revenue	
23%	
Adj. EBITDA Margin <sup>2</sup>	
margin-	

Industrial Machinery / Custom Molders / Other	67%
Automotive	23%
Consumer	5%
Electronics	5%





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### Milacron Strengthens Position Across Plastics Value Chain

Innovation in Biodegradable Plastics and Recycling



New Capabilities in Molding and Extrusion to Produce End Products





Full System Provider for World's Largest, Most Complex Polyolefin Systems



Core Product Engineering Capabilities to Innovate and Solve Customers' Challenges



Stronger Position Across the Plastics Value Chain to Capitalize on New Opportunities

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### Significant Catalysts and Opportunities of the Combined Company



### Installed Base & Aftermarket

- Large installed base of machines globally
- Close to the customer in every region
- Using installed base analytics to focus efforts on specific growth markets
- Driving life cycle approach; mix of reactive/proactive maintenance, targeted upgrade packages

Diverse Portfolio; Underpenetrated Aftermarket



#### **Technology Acceleration**

- Strong intellectual property portfolio
- · Highly engineered solutions
- Industry leading service support to create the best customer experience through the life of the equipment
- Specialized engineers per market segment
- Application experts support sales with tech solutions

Driven By Disruptive Technology and Innovation



#### **Shared Services**

- India Center of Excellence
- Employee cost advantage
- Engineering and Finance/IT service center currently segregated by business using common systems and tools
- · New facility with room to grow

Continuously Improving Efficiency

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### **Integration Progress Update**

#### INTEGRATION LEADER



#### Jim Hooven VP, Hillenbrand Operating Model

- Over 20+ years of experience with diversified industrial manufacturing
- Served as VP of Operational Excellence at Steel Partners and various operational roles at Danaher and Trane

#### **INTEGRATION PROGRESS**

✓ Engaged leading acquisition integration consultant

✓ Launched Integration Management Office (co-staffed)

✓ Launched Day 1 Readiness Teams

Phase 1 Set-up & Prioritize Phase 2 Design & Plan Phase 3 Implement Plan

#### Focus Areas

- · Integration program management
- · Financial baseline & synergy planning
- Integrate operating model to support capture of synergy opportunities
- Define organizational structure & talent management initiatives
- Assess culture, develop change management plan & communications approach

Leadership and Plan with a Goal to Effectively and Efficiently Integrate Milacron

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### Coperion Case Study | Integration Expertise



#### **BACKGROUND**

- Acquired for ~\$545M in cash; added ~\$670M in revenue; immediately accretive to earnings, net of acquisition costs
- Provided leadership position in the plastics industry
- Expanded global engineering, sales and service footprint
- Enhanced capability to design and execute large systems projects
- Established relationships with large multi-national customers

#### **INITIATIVES**

Leveraged Hillenbrand Operating Model to integrate K-Tron with Coperion and drive significant operational improvements

- Lean initiatives to drive greater efficiency in manufacturing and reduce lead times
- · Footprint consolidation / site rationalizations
- Segmentation restructured businesses into product line and service units
- Channel optimization, product line simplification and strategic pricing







#### **RESULTS**

- Enhanced revenue growth opportunities with improved ability to provide complete solutions in plastics and adjacent end markets
- Significantly improved profitability with EBITDA margin expansion >500 bps¹
- Improved working capital by ~5 turns<sup>2</sup>
- Accelerated transformation to global diversified industrial company

### **Effective Integration Process and Results**

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Based on FY 2013 - FY 2018

# Significant Cost Synergies Identified; Additional Operational Efficiency and Revenue Opportunities Expected

## \$50M

#### Cost Synergies within 3 years post-close

- · Reducing public company costs
- · Realizing operating efficiencies
- · Capturing direct and indirect spend opportunities

#### **Additional Opportunities**

#### **Operational Efficiencies**

- HOM implementation globally
- Footprint optimization

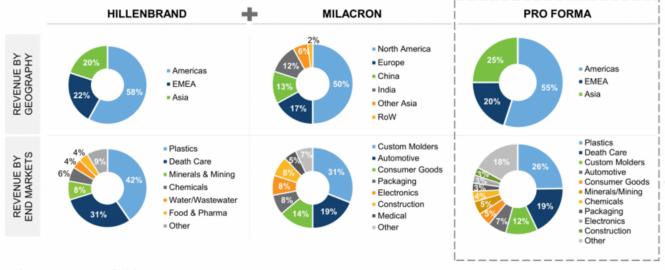
### **Revenue Synergies**

- Cross-sell extruder and material handling equipment
- Leverage combined service footprint to further penetrate aftermarket

Targeting ~\$20-25M of Cost Synergies within the First 12 Months Post-close

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## Pro Forma Revenue Profile



\*Company estimates based on FY 2018 revenue

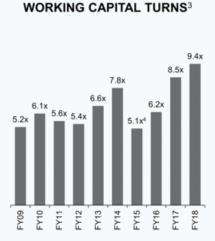
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## **Financial Overview**

### 10-Year Cash Performance Overview







FCF CONVERSION1

Working Capital Focus Driving FCF Generation and Fueling Investment for Future Growth

HILLENBRAND | Investor Presentation Free Cash Flow and Free Cash Flow Conversion are Non-GAAP measures. See appendix for reconciliation.

### Well-Positioned for Continued Cash Generation



· Significant number of large, long-dated projects

### **Aftermarket Sales** \$406 \$368 \$358 FY 16 FY 17 FY 18

Strong aftermarket content supports recurring revenue

Backlog and Increased Aftermarket Sales Expected to Support More Stable Cash Generation

HILLENBRAND | Investor Presentation See appendix for discussion of calculation of backlog

### Large Installed Base Provides Long Tail for Revenue Generation

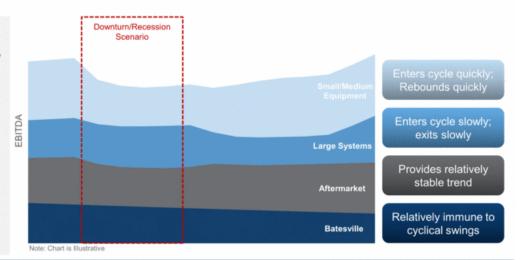
#### ILLUSTRATIVE LIFECYCLE OF AFTERMARKET SALES AND SERVICE



### Ability to Generate Cash Flow through the Cycle

# Timing and Magnitude of Downturns Affect Businesses Differently

- Backlog includes significant number of large, long-dated projects
- Small to medium equipment enter/exit cycles more quickly
- Aftermarket parts and service move in/out of cycles rapidly
- Milacron's businesses track differently



Portfolio Diversity Expected to Provide Sufficient Liquidity to Navigate through Different Macro Environments

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## Capital Allocation Framework

#### REINVEST IN THE BUSINESS

- Drive innovation and new product development
- Expand into new end markets and geographies
- · Annual capex <2% of revenue

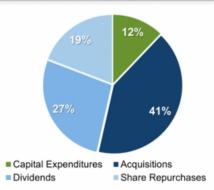
### **STRATEGIC ACQUISITIONS**

- Strengthen existing leadership positions and build targeted platforms
- Acquisitions remain a strategic priority; curtailing M&A post-Milacron as we focus on deleveraging

### RETURN **CASH TO SHAREHOLDERS**

- Dividend yield of 2.7%1; ten consecutive years of dividend increases
- Opportunistic share repurchases, primarily to offset dilution, curtailing repurchases as we focus on deleveraging

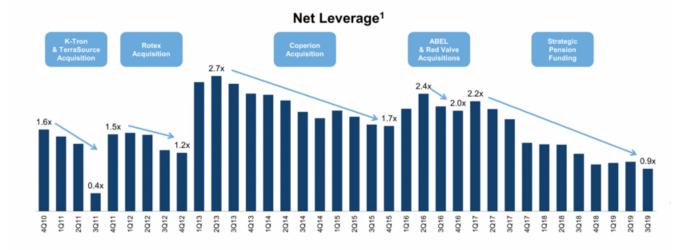
### Capital Allocation: FY16 - FY18



Committed to Rapidly Deleveraging to <2.75x by 12 Months Post-Close

HILLENBRAND | Investor Presentation 1 As of 9/16/19

### Successful Track Record of Deleveraging Post-Transaction



Proven Track Record of Paying Down Debt and Maintaining Investment Grade Rating

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ource: Company filings and credit agreement compliance certificates

outce: Company filings and credit agreement compliance certificates

Defined as ("Total Debt - Cash") / Consolidated EBTDA. Calculated using Consolidated EBITDA as defined in the credit agreement in effect during the relevant reporting per

### **Key Messages**

- Significant strides transforming Hillenbrand into a global diversified industrial company
- Market leadership driven by highly-engineered products with core technologies differentiated by applications expertise
- The Hillenbrand Operating Model (HOM) is a competitive differentiator; historically focused on margin expansion and now adding tools to drive profitable growth
- Focused on building platforms to develop scale and enhance leadership positions to drive profitable growth; integrating Milacron is a key priority
- Strong free cash flow with focus on rapidly paying down debt post-Milacron acquisition; temporarily lowering priority of M&A and share repurchases
- Passionate leadership team driving transformation with runway for significant shareholder value creation





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# **Appendix**

### **Disclosure Regarding Non-GAAP Measures**

While we report financial results in accordance with accounting principles generally accepted in the United States (GAAP), we also provide certain non-GAAP operating performance measures. These non-GAAP measures are referred to as "adjusted" and exclude impairment charges, expenses associated with business acquisition, development, and integration, restructuring and restructuring related charges, litigation, inventory step-up, backlog amortization, and pension settlement charges. The related income tax for all of these items is also excluded. These non-GAAP measures also exclude the non-recurring tax benefits and expenses related to the Tax Act. This non-GAAP information is provided as a supplement, not as a substitute for, or as superior to, measures of financial performance prepared in accordance with GAAP.

One important non-GAAP measure that we use is adjusted earnings before interest, income tax, depreciation, and amortization ("adjusted EBITDA"). A part of our strategy is to selectively acquire companies that we believe can benefit from our core competencies to spur faster and more profitable growth. Given that strategy, it is a natural consequence to incur related expenses, such as amortization from acquired intangible assets and additional interest expense from debt-funded acquisitions. Accordingly, we use adjusted EBITDA, among other measures, to monitor our business performance.

Free cash flow (FCF) is defined as cash flow from operations less capital expenditures. We use the related term, free cash flow to net income conversion rate to refer to free cash flow divided by GAAP net income. Hillenbrand considers FCF and free cash flow to net income conversion rate important indicators of the Company's liquidity, as well as its ability to fund future growth and to provide a return to shareholders. FCF does not include deductions for debt service (repayments of principal), other borrowing activity, dividends on the Company's common stock, repurchases of the Company's common stock, business acquisitions, and other items.

Another important non-GAAP measure that we use is backlog. Backlog is not a term recognized under GAAP; however, it is a common measurement used in industries with extended lead times for order fulfillment (long-term contracts), like those in which our Process Equipment Group competes. Order backlog represents the amount of consolidated revenue that we expect to realize on contracts awarded related to the Process Equipment Group. Backlog includes expected revenue from large systems and equipment, as well as replacement parts, components, and service. Given that there is no GAAP financial measure comparable to backlog, a quantitative reconciliation is not provided.

We use this non-GAAP information internally to make operating decisions and believe it is helpful to investors because it allows more meaningful period-to-period comparisons of our ongoing operating results. The information can also be used to perform trend analysis and to better identify operating trends that may otherwise be masked or distorted by these types of items. The Company believes this information provides a higher degree of transparency.

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# Adjusted EBITDA to Consolidated Net Income Reconciliation

\$ in millions)	Years Ended September 30,														
	2018		2017		20	16	20	15	20	14	20	13	20	012	
Adjusted EBITDA:															
Process Equipment Group	\$ 21	15.8	\$	177.7	\$	160.9	\$	160.5	\$	150.4	\$	116.4	\$	79	
Batesville	12	8.02		141.9		143.5		145.5		150.8		161.0		152	
Corporate	(42	2.3)		(38.6)		(37.3)		(37.3)		(25.7)		(29.9)		(25.	
Less:															
Interest Income	(*	1.4)		(0.9)		(1.2)		(1.0)		(0.8)		(0.6)		(0.5	
Interest Expense	2	23.3		25.2		25.3		23.8		23.3		24.0		12	
Income Tax Expense	6	35.3		59.9		47.3		49.1		48.7		28.3		30	
Depreciation and Amortization	5	6.5		56.6		60.4		54.3		58.4		89.4		40	
Business Acquisition, Development, and Integration		3.5		1.1		3.7		3.6		8.4		16.0		4	
Inventory Step-up						2.4						21.8			
Restructuring and Restructuring Related		2.5		10.7		10.2		7.5		5.5		2.8		8	
Impairment Charge	6	33.4				2.2									
Litigation								0.5		20.8		0.2		5	
Pension Settlement Charge								17.7							
Other		-				-		-		-		0.2			
Long-term Incentive Compensation Related to the Int'l Integration														2	
Consolidated Net Income	\$ 8	31.2	\$	128.4	\$	116.8	\$	113.2	\$	111.2	\$	65.4	\$	104.	

# Cash Flow Information

(\$ in millions)	Years Ended September 30,																		
		2018		2017		2016		2015		2014		2013		2012		2011	2010		2009
Operating Activities																			
Consolidated net income (A)	\$	81.2	\$	128.4	\$	116.8	\$	113.2	\$	111.2	\$	65.4	\$	104.8	\$	106.1	\$ 92.3	\$	102.3
Depreciation and amortization		56.5		56.6		60.4		54.3		58.4		89.4		40.4		36.1	28.2		18.5
Impairment Charge (D)		63.4		-		-		-				-		-		-	-		-
Change in Working Capital		4.6		33.3		51.2		(86.8)		22.6		(12.3)		(19.8)		(16.4)	16.9		6.5
Pension Settlement								17.7									-		
Other, Net	\$	42.6	\$	27.9	\$	9.8	\$	6.6	\$	(12.6)	\$	(15.3)	\$	12.8	\$	63.7	\$ (19.2)	\$	(4.1)
Net cash provided by operating activities (B)		248.3		246.2		238.2		105.0		179.6		127.2		138.2		189.5	118.2		123.2
Capital Expenditures (C)		(27.0)		(22.0)		(21.2)		(31.0)		(23.6)		(29.9)		(20.9)		(21.9)	(16.3)		(10.0)
Acquisition of Businesses, Net of Cash Acquired				-		(235.4)				-		(415.7)		(4.4)		(240.9)	(371.5)		
Debt Activity		(174.1)		(147.2)		83.8		(26.2)		(104.1)		385.6		(162.3)		28.1	334.2		(40.0)
Dividends		(52.1)		(51.9)		(51.1)		(50.4)		(49.7)		(48.7)		(47.6)		(46.9)	(46.2)		(45.6)
Other		(5.1)		(11.1)		(10.6)		(7.1)		13.1		4.0		1.7		109.2	44.8		(7.1)
Net change in cash	\$	(10.0)	\$	14.0	\$	3.7	\$	(9.7)	\$	15.3	\$	22.5	\$	(95.3)	\$	17.1	\$ 63.2	\$	20.5
Free Cash Flow (B-C)	\$	221.3	\$	224.2	\$	217.0	\$	74.0	\$	156.0	\$	97.3	\$	117.3	\$	167.6	\$ 101.9	\$	113.2
Free Cash Flow Conversion (FCF/(A+D))		154%		175%		186%		65%		140%		149%		112%		158%	110%		111%

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# FY18 Free Cash Flow to Net Income Conversion as Adjusted for Impairment

(\$ in millions)	Twelve Months Ended September 30, 2018					
Net cash provided by operating activities	\$	248.3				
Less:						
Capital expenditures		27.0				
Free cash flow	\$	221.3				
Consolidated net income	\$	81.2				
Impairment charges (net of tax)		62.3				
Consolidated net income excluding the non-cash impairment charge	\$	143.5				
Free cash flow to net income conversion rate		154%				

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## Milacron Adjusted EBITDA to Consolidated Net Income Reconciliation<sup>1</sup>

(\$ in millions)		Years E	Ended December 31,								
	2	2018	:	2017	:	2016					
Consolidated net income	\$	41.5	\$	1.1	\$	30.5					
Loss from discontinued operations (net of income taxes)		5.1		6.7		6.5					
Interest expense		42.9		44.5		60.8					
Income tax expense		18.5		14.9		14.6					
Depreciation and amortization		52.1		54.3		55.9					
Currency effect on intercompany advances		3.1		(6.7)		(1.6)					
Long-term equity awards		10.1		9.4		7.1					
Fair market value adjustments		-		-		0.2					
Debt costs		1.2		27.1							
Business acquisition and integration		4.0		6.0		4.7					
Restructuring and restructuring related		35.7		51.3		29.0					
Other		5.4		12.5		3.9					
Adjusted EBITDA (as reported by Milacron)	\$	219.6	\$	221.1	\$	211.6					
Less: Adjustments to conform with Hillenbrand:											
Currency effect on intercompany advances		(3.1)		6.7		1.6					
Long-term equity awards		(10.1)		(9.4)		(7.1)					
Adjusted EBITDA (conformed to Hillenbrand)	\$	206.4	\$	218.4	\$	206.1					

<sup>1</sup> Excludes Blow Molding business. Certain adjustments historically made by Milacron to arrive at Adjusted EBITDA were excluded for purposes of conforming to Hillenbrand's methodology of calculating Adjusted EBITDA

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